

**2010 Pacific Southwest Regional
(Revised)**

Tables	1,689	
Tables/Director Session	16.16	
Entries @ \$48	81,072	
Non members	44	
Vendors	548	
Youth discount	-36	
Fills	-864	
Total Income	80,764	100.0%
Hospitality F&B	10,399	12.9%
Candy & Hospitality Suite	846	1.0%
Prizes & Giveaways	1,718	2.1%
Total Hospitality	12,963	16.0%
ACBL Sanctions	6,901	8.5%
Charity Sanctions	231	0.3%
Western Conference	3,578	4.5%
Total Sanctions	10,710	13.3%
Director Session Fees	16,489	20.4%
Travel	1,603	2.0%
Hotel	2,497	3.0%
Per Diem	3,941	4.9%
Caddies	2,395	3.0%
Tournament Managers	1,200	1.5%
Total Staff	28,125	34.8%
Ads & Flyers	2,059	2.6%
Daily Bulletin	1,410	1.7%
Tables, Supplies	3,440	4.3%
Duplicated Boards	1,275	1.6%
Bridgemates	472	0.6%
Hand Records	596	0.7%
Total operations	9,252	11.5%
Free Plays	1,080	1.3%
Tips	150	0.2%
Audio/Visual	115	0.1%
Misc.	299	0.4%
Total Other	1,644	2.0%
Total Expenses	62,694	77.6%
Net Income	18,070	22.4%