

2010 Palm Springs Regional

Tables	3572.5	
Tables/Director Session	18.51	
Entries @ \$48	171,480	
Non-members	16	
Fills & 0-20 Free Plays	-312	
Booth Fee & Director Course Fees	<u>1,143</u>	
Total Income	172,327	100%
Hospitality F&B	36,153	21.0%
Candy & Hospitality Suite	2,024	1.2%
Giveaways & Prizes	<u>6,358</u>	<u>3.6%</u>
Total Hospitality	44,535	25.8%
ACBL Sanctions	14,746	8.5%
Charity Sanctions	174	0.1%
Western Conference	<u>7,395</u>	<u>4.3%</u>
Total Sanctions	22,315	12.9%
Director Session Fees	28,876	16.8%
Travel	4,670	2.7%
Hotel	10,233	5.9%
Per Diem	7,633	4.4%
Caddies & Setup	5,145	3.0%
Tournament Managers	<u>1,200</u>	<u>0.7%</u>
Total Staff	57,757	33.5%
Ads & Flyers	3,207	1.9%
Dailey Bulletin	2,929	1.7%
Tables & Supplies	7,681	4.5%
Duplicated Boards	1,975	1.2%
Bridgemates	946	0.5%
Hand Records	<u>931</u>	<u>0.5%</u>
Total Operations	17,669	10.3%
Free Plays	1,656	0.9%
Audio-Visual	4,104	2.4%
Director Course Fee	1,500	0.9%
Miscellaneous	<u>2,156</u>	<u>1.3%</u>
Total Other	9,416	5.5%
Total Expenses	151,692	88.0%
Net Income	20,635	12.0%

(Note: IN Table count is 11.68% of the total)

2010 NAP Net Income **\$1,654**